BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 1.823.917.384.972 | 1.610.984.745.904 |
| I | Cash \& Cash equivalents | 110 |  | 28.691.149.993 | 58.607 .682 .807 |
| 1 | Cash | 111 | V. 01 | 14.191.149.993 | 58.607 .682 .807 |
| 2 | Cash equivalents | 112 |  | 14.500 .000 .000 .00 |  |
| II | Short-term financial investments | 120 | V. 02 | 30.679.295.734 | 11.261.198.355 |
| -----1 | Short-term investments | 121 |  | 30.679.295.734 | 11.261.198.355 |
| , | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 493.261.158.408 | 608.037.821.375 |
| ------1 | Trade accounts receivables | 131 |  | 451.510.132.511 | 572.344.144.061 |
| 2 | Prepayment to suppliers | 132 |  | 104.421.439.351 | 79.344.106.585 |
| 3 | Short-term intercompany recei--------1vables | 133 |  | --------------- | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 3.795.643.913 | 3.441.419.413 |
| 6 | Provision for short-term doubtful debts | 139 |  | (66.466.057.367) | (47.091.848.684) |
| IV | Inventories | 140 |  | 1.199.477.755.079 | 877.269.987.632 |
| 1 | Inventories | 141 | V. 04 | 1.199.918.335.884 | 879.843.127.881 |
| 2 | Provision for devaluation of inventories | 149 |  | (440.580.805) | (2.573.140.249) |
| V | Other short-term assets | 150 |  | 71.808.025.758 | 55.808.055.735 |
| 1 | Short-term prepaid expenses | 151 |  | 13.420.503.158 | 1.419.593.091 |
| 2 | VAT deductible | 152 |  | 33.014.244.901 | 45.341.844.728 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | 971.873 .600 |
| 4 | Other short-term assets | 158 |  | 25.373.277.699 | 8.074.744.316 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 1.319.471.838.204 | 1.200 .253 .958 .902 |
| $\underline{1}$ | Long-term receivables | 210 |  | - |  |
| --- 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 598.561.404.910 | 597.427.112.635 |
| 1 | Tangible fixed assets | 221 | V. 08 | 244.325.477.387 | 283.570.091.046 |
|  | - Historical cost | 222 |  | 793.470.074.079 | 788.077.955.741 |
|  | - Accumulated depreciation | 223 |  | (549.144.596.692) | (504.507.864.695) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 88.674.034.320 | 91.328.875.827 |
|  | - Historical cost | 225 |  | 110.469.413.230 | 104.655.432.061 |
|  | - Accumulated depreciation | 226 |  | (21.795.378.910) | (13.326.556.234) |
| 3 | Intangible fixed assets | 227 | V. 10 | 125.098.874.488 | 108.612.339.954 |
|  | - Historical cost | 228 |  | 125.844.517.135 | 109.218.717.993 |
|  | - Accumulated depreciation | 229 |  | (745.642.647) | (606.378.039) |


| 4 | Construction in progress | 230 | V. 11 | 140.463.018.715 | 113.915.805.808 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | --------- |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 610.940.772.386 | 505.----------76 |
| 1 | Investment in subsidiaries | 251 |  | -------------100 | --- |
| 2 | Investment in associate or joint-venture companies | 252 |  | 401.986.000.000 | 275.373 .000 .000 |
| 3 | Other long-term investments | 258 | V. 13 | 221.023.000.000 | 239.504.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (12.068.227.614) | (9.611.883.741) |
| V | Other long-term assets | 260 |  | 109.969.660.908 | 97.561.730.008 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 99.619 .281 .387 | 90.186 .946 .953 |
| 2 | Deferred income tax assets | 262 | V. 21 | 157.500 .000 | 237.750 .000 |
| 3 | Others | 268 |  | 10.192.879.521 | 7.137.033.055 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 3.143.389.223.176 | 2.811.238.704.806 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 1.829.412.780.597 | 1.446.271.050.125 |
| I | Short-term liabilities | 310 |  | 1.783.754.696.271 | 1.392.149.307.372 |
| 1 | Short-term borrowing | 311 | V. 15 | 1.242.214.172.485 | 1.110.488.976.025 |
| 2 | Trade accounts payable | 312 |  | 417.613.948.907 | 213.841 .464 .561 |
| 3 | Advances from customers | 313 |  | 20.093.515.167 | 20.510.234.445 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 2.803.612.836 | 2.108 .840 .948 |
| 5 | Payable to employees | 315 |  | 21.738.999.025 | 25.495.481.693 |
| 6 | Payable expenses | 316 | V. 17 | 6.816 .481 .332 | 6.193.751.729 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 71.543 .840 .331 | 11.978.479.803 |
| 10 | Provision for short-term liabilities | 320 |  |  | ------------1.- |
| 11 | Bonus and welfare fund | 323 |  | 930.126.188 | 1.532.078.168 |
| II | Long-term liabilities | 330 |  | 45.658.084.326 | 54.121.742.753 |
| 1 | Long-term accounts payable-Trade | 331 |  | -- | -- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 45.658 .084 .326 | 54.121 .742 .753 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 1.313.577.140.597 | 1.364.503.403.110 |
| I | Capital sources and funds | 410 | V. 22 | 1.313.577.140.597 | 1.364.503.403.110 |
| 1 | Paid-in capital | 411 |  | 660.000.000.000 | 660.000.000.000 |
| 2 | Capital surplus | 412 |  | 611.965.459.100 | 611.965.459.100 |
| 3 | Other capital of owner | 413 |  | --------------- | ------------------- |
|  | Treasury stock | 414 |  | (27.417.629.848) | (27.417.629.848) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | - |  |
| 8 | Financial reserve fund | 418 |  | - | - |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 69.029.311.345 | 119.955.573.858 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 399.301 .982 | 464.251.571 |
|  | TOTAL RESOURCES | 440 |  | 3.143.389.223.176 | 2.811.238.704.806 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.207.946.159.800 | 1.189.821.501.696 |
| 2. Deductions | 02 |  | 4.630.259.562 | 5.727.121.955 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 1.203.315.900.238 | 1.184.094.379.741 |
| 4. Cost of sales | 11 | VI. 27 | 1.030.173.012.732 | 1.025.987.954.395 |
| 5. Gross profit (20=10-11) | 20 |  | 173.142.887.506 | 158.106.425.346 |
| 6. Financial income | 21 | VI. 26 | 8.654.084.878 | 17.251.311.466 |
| 7. Financial expenses | 22 | VI. 28 | 41.613.589.997 | 35.521.557.642 |
| - In which: Interest expense | 23 |  | 32.979.322.334 | 33.103.707.706 |
| 8. Selling expenses | 24 |  | 78.696.559.651 | 102.973.058.024 |
| 9. General \& administrative expenses | 25 |  | 44.165.276.934 | 27.158.064.189 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 17.321.545.802 | 9.705.056.957 |
| 11. Other income | 31 |  | 3.816.102.682 | 1.922.680.812 |
| 12. Other expenses | 32 |  | 1.003.885.586 | 1.595.864.445 |
| 13. Other profit (40=31-32) | 40 |  | 2.812.217.096 | 326.816.367 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 20.133.762.898 | 10.031.873.324 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | 1.609.289.517 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 80.250.000 | (240.000.000) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 20.053.512.898 | 8.662.583.807 |
| 18.1 Profit after tax of minorities | 61 |  | (64.949.589) | 347.641.528 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 20.118.462.487 | 8.314.942.279 |
| 19. EPS (VND/share) | 70 |  | 307 | 127 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)


